



To our Business Partners

Darwen, 12th of March 2026

Price adjustments for ASTERITE® products

Dear valued Business Partner,

The current geopolitical developments and uncertainties lead to an even more volatile and disrupted business environment and have a direct impact on our supply chains as well as our operations. The raw material notations are steeply increasing and also the energy and transport costs are heavily impacted.

In order to remain your reliable partner in this demanding environment we would like to inform you transparently and promptly about the following additional surcharges:

ASTERITE®, ASTERITE® XL & ASTERITE® LAR 14%

Those surcharges are valid for all orders received from today and all deliveries as of 30th march 2026, hence also include any potential already confirmed orders with delivery date after March, 30th.

Because of the high uncertainty in this current time, we expressly reserve the right to make further timely pricing adjustments, assuming that the environment will remain highly volatile.

We understand the uncertainty and operational challenges caused by the current situation in the Middle East. Our first priority remains to safeguard supply continuity and to communicate transparently with you. Transparent communication: As your long-term partner, we monitor all relevant market indicators closely and will inform you promptly about any changes affecting pricing and availability. Supply continuity: We are working with our suppliers, logistics partners and plants to secure material availability wherever possible and to minimize lead-time volatility. Operational efficiency: We continue to optimize our Supply Chain and Operations to offset cost increases where feasible and to protect service levels.

Our goal is to remain your partner of choice – also in these demanding times. Thank you for your continued trust in our solutions and teams. For any questions or if you require individual support, your Sales contact and our internal sales are at your disposal at any time.

We thank you for your understanding.

Best regards

Thorsten Fuessinger
CEO Industry Europe

This letter was created electronically and does not contain a signature.

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